

### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA AVIATION**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Faculty	<ul> <li>Faculty members opined that the alignment of curriculum with the outcome and the program could be aligned in a better way</li> <li>Theory and practical aspects should be balanced in the curriculum.</li> <li>Unique learning pedagogies should be incorporated in the program</li> </ul>	<ul> <li>Based on the input given by the faculty, courses in the program were revised and These revised courses were presented in the Department Academic Council, passed in the Board of Studies and Academic Council.</li> <li>School has introduced domain based courses for the higher semesters.</li> <li>Activities that can provide practical insight to students have been introduced.</li> </ul>

Annexure I : list of courses offered for the academic year 2020-2021  $\,$ 

Course code	Course title	Credits
MGT131	Financial Management	4
MGT132	Marketing Management	4
MGT135	Managerial Economics	4
AVM105	Airport and Aircraft Emergencies and Safety Management	3
AVM106	Air Cargo and Logistics	3
MGT703	Industry Review Project	2
MGT141	Cost and Management Accounting	4
MGT142	Entrepreneurship Development 4	
MGT143	Corporate Governance and Business Ethics 4	
AVM107	Airline and Cabin Crew Management 3	
AVM108	Aviation Maintenance Management 3	

Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002



Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA AVIATION**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Industry	<ul> <li>Feedback from the industry has been to strengthen the core courses of the programs offered</li> <li>Feedback from the industry highlighted the need for more practical content in the courses offered.</li> <li>The industry feedback suggested to increase the course relevancy to workplace, problems.</li> </ul>	Based on the industry feedback the following changes were incorporated  • Based on the feedback from the industry the school proposed revision of courses in the academic council meeting, list of courses that were considered for revision is mentioned I annexure I.  • Considering this request, the School devised programs for students-where industry experts

•	The feedback suggested to ignite entrepreneurial spirit among the students. Employability of students by exposure to industry and industry practices were suggested The feedback suggested to ignite entrepreneurial spirit among the students.	delivered guest lectures, internships for the students.  • Technology based courses such as analytics in the area of Marketing, HR and Finance were introduced in the curriculum.  • Students were encouraged to take up field project as a part of their course assignment.

Annexure I : list of courses offered for the academic year 2020-2021

Course code	Course title	Credits
MGT131	Financial Management	4
MGT132	Marketing Management	4
MGT135	Managerial Economics	4
AVM105	Airport and Aircraft Emergencies and Safety Management	3
AVM106	Air Cargo and Logistics	3
MGT703	Industry Review Project	2
MGT141	Cost and Management Accounting 4	
MGT142	Entrepreneurship Development 4	
MGT143	Corporate Governance and Business Ethics 4	
AVM107	Airline and Cabin Crew Management 3	
AVM108	Aviation Maintenance Management 3	



Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BBA AVIATION**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Students were of the opinion that the syllabus has to be further upgraded and should be industry oriented based on the nature of the course.</li> <li>Students have indicated the requirement of application based learning and necessity of courses being offered with a blend of domain and tech based application.</li> <li>Students have suggested that that application based topics should be incorporated in the courses and experiential</li> </ul>	<ul> <li>School has introduced domain based analytics courses for the higher semesters.</li> </ul>



	earning should be encourage through field activates.	
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# Annexure I : list of courses offered for the academic year 2020-2021 $\,$

Course code	Course title	Credits
MGT131	Financial Management	4
MGT132	Marketing Management	4
MGT135	Managerial Economics	4
AVM105	Airport and Aircraft Emergencies and Safety Management	3
AVM106	Air Cargo and Logistics	3
MGT703	Industry Review Project	2
MGT141	Cost and Management Accounting	4
MGT142	Entrepreneurship Development 4	
MGT143	Corporate Governance and Business Ethics 4	
AVM107	Airline and Cabin Crew Management 3	
AVM108	Aviation Maintenance Management 3	

# Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002





Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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# **School of Commerce**

#### **BBA**

#### **ACTION TAKEN REPORT**

#### **FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Faculty	<ul> <li>Faculty members opined that the alignment of curriculum with the outcome and the program could be aligned in a better way</li> <li>Uniform weightage has to been for theory and practical exposure in a course</li> <li>Novel learning methods should be incorporated in the curriculum based on inputs from industry experts</li> </ul>	<ul> <li>Based on the input given by the students, courses in the program were revised and these revised courses were presented in the Department Academic Council, passed in the Board of Studies and Academic Council.</li> <li>School has introduced domain-based analytics courses for the higher semesters.</li> <li>Hands on activities that can provide practical insight about concepts from the</li> </ul>



		course	have	been
		incorpora	ited	

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<b>Course Code</b>	Course Name	Credits
MGT131	Financial Management	4
MGT132	Marketing Management	4
MGT133	Innovation and Creativity in Business	4
MGT134	Corporate Law	4
MGT135	Managerial Economics	4
MGT141	Cost and Management Accounting	4
MGT142	Entrepreneurship Development	4
MGT143	Corporate Governance and Business Ethics	4
MGT144	Service Management	4
MGT701	Internship Project	4

# Annexure II – List of VAC courses offered for the academic years 2020-2021 $\,$

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002



Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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# **School of Commerce ACTION TAKEN REPORT INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

# **BBA**

Department	Stakeholder	Feedback received	Αc
School of Commerce	Industry	Industry expert's feedback are mentioned below	Ba fo in

#### Action Taken Based on the industry feedback the following changes were ncorporated

- Based on the feedback from the industry the school proposed revision of courses in the academic council meeting, list of courses that were considered for revision is mentioned I annexure I.
- Considering this request, School the devised programs for studentswhere industry experts delivered guest lectures, internships for the students.
- Technology based courses such as analytics in the area





	of Marketing, HR and Finance were introduced in the curriculum.  • Students were encouraged to take up field project as a part of their course assignment.
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# Annexure I - List of courses approved for the academic years 2020-2021

<b>Course Code</b>	Course Name	Credits
MGT131	Financial Management	4
MGT132	Marketing Management	4
MGT133	Innovation and Creativity in Business	4
MGT134	Corporate Law	4
MGT135	Managerial Economics	4
MGT141	Cost and Management Accounting	4
MGT142	Entrepreneurship Development	4
MGT143	Corporate Governance and Business Ethics	4
MGT144	Service Management	4
MGT701	Internship Project	4

# Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001



Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BBA**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	Students feedback focused on the comments mention below  Course in respective programs and course content should be updated as per the industry trends  courses should be offered with a blend of domain and tech based application.  Students have suggested that that application based topics should be incorporated in the courses	These revised courses were presented in the Department Academic Council, passed in the Board of Studies and Academic Council.  School has introduced domain based analytics courses for the higher semesters.



# Annexure I - List of courses approved for the academic years 2020-2021

<b>Course Code</b>	Course Name	Credits
MGT131	Financial Management	4
MGT132	Marketing Management	4
MGT133	Innovation and Creativity in Business	4
MGT134	Corporate Law	4
MGT135	Managerial Economics	4
MGT141	Cost and Management Accounting	4
MGT142	Entrepreneurship Development	4
MGT143	Corporate Governance and Business Ethics	4
MGT144	Service Management	4
MGT701	Internship Project	4

# Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004



Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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# **School of Commerce**

#### **ACTION TAKEN REPORT**

#### FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BBA – BUSINESS ANALYTICS**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Faculty	The faculty members expressed their viewpoint regarding the need for improved alignment	student feedback, and the
		between the curriculum, program, and desired outcomes.	presented to the Department Academic Council and approved by the Board of Studies and Academic
		• It is imperative to maintain a balance between theoretical and practical	Council.  • The school has introduced
		components within the curriculum.	domain-specific analytics courses for upper semesters.  The courses include
and SCY UN		The program should incorporate distinctive	activities in the areas of



	pedagogical approaches to enhance learning.	experiential learning, and skill development.

# Annexure I – List of courses offered for the academic year 2020-2021

Course code	Course title	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI224	Application of Business Analytics	4
ULC207	University Learning Course	1

# Annexure II – List of VAC courses offered for the academic year 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003



Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

### **ACTION TAKEN REPORT**

### **INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA – BUSINESS ANALYTICS**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Industry		Based on what industry said, the
		• The company has asked	following changes were made:
		that the core courses of the	
		programs be made	Based on what the business
		stronger.	world had to say, the school
			asked the academic board
		The feedback from the	to change some courses.
		business world showed	Below is a list of the courses
		that the courses should	that were up for discussion.
		have more useful	l annexure I.
		information.	
			<ul> <li>In response to this request,</li> </ul>
		The feedback from the	the School created
		business world suggested	programs for students,
		making the course more	such as guest talks and
		relevant to workplace	internships given by
		issues.	professionals in the field.
ONE NCY UN			• The curriculum was
A DOSE			changed to include classes

People said that kids should be encouraged to be more entrepreneurial.	like analytics in the areas of marketing, human resources, and finance.
<ul> <li>It was suggested that students could be more employable if they got to know the business world and how it works.</li> <li>People said that kids should be encouraged to be more entrepreneurial.</li> </ul>	As part of their course work, students were urged to do field projects.

# Annexure I - List of courses offered for the academic year 2020-2021

Course code	Course title	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI224	Application of Business Analytics	4
ULC207	University Learning Course	1

Annexure II – List of VAC courses offered for the academic year 2020-2021

Name of the value-added courses	Course Code
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Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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# **School of Commerce**

#### **ACTION TAKEN REPORT**

#### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BBA – BUSINESS ANALYTICS**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Based on the nature of the course, students felt that the syllabus needed to be enhanced further and made more industry-focused.</li> <li>Students have expressed a need for application-based</li> </ul>	<ul> <li>Courses in the program have been modified based on student feedback, and these amended courses were presented in the Department Academic Council, and passed in the Board of Studies, and Academic Council.</li> </ul>
8 118 CY UNI		learning and the need for courses that combine techand domain-based applications.  Students have suggested that application-based subjects should be included in the lessons and that field activities should foster experiential earning.	school has added domain- based analytics courses.

# Annexure I – List of courses offered for the academic year 2020-2021 $\,$

Course code	Course title	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI224	Application of Business Analytics	4
ULC207	University Learning Course	1

# $\label{eq:local_equation} Annexure~II-List~of~VAC~courses~offered~for~the~academic~year~2020-2021$

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005



Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA – DIGITAL MARKETING**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Faculty	<ul> <li>Faculty members felt that the program's alignment with the curriculum and the outcome might be improved.</li> <li>The program should strike a balance between theoretical and applied components.</li> <li>The program should feature distinctive teaching methods.</li> </ul>	<ul> <li>Courses in the program were altered based on student feedback, and these amended courses were presented to the Department Academic Council and approved by the Board of Studies and Academic Council.</li> <li>For the upper semesters, the school has added domain-based analytics courses.</li> <li>In classes, emphasis is placed on activity-based learning.</li> </ul>



Annexure I – List of courses offered for the academic year 2020-2021  $\,$ 

Course Code	Course Name	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI223	Introduction to Digital Marketing	4
ULC207	University Learning Course	1

Annexure II – List of VAC courses offered for the academic years 2020-2021  $\,$ 

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006



Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA – DIGITAL MARKETING**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Industry	<ul> <li>Management foundational courses need to be enhanced.</li> <li>Practical learning should be emphasized in the course.</li> <li>Current industry trends should be included in the course curriculum updates.</li> <li>The emphasis of the curriculum should be on practical, activity-based assignments.</li> </ul>	<ul> <li>The following modifications were implemented in response to suggestions from the industry.</li> <li>The school offered course adjustments in the academic council meeting based on feedback from the industry; a list of courses under consideration for improvement is presented. I have Annexure I attached.</li> </ul>

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	The School created programs for students that include internships for students and guest lectures from business leaders in response to this need.
	<ul> <li>A field project was encouraged for students to complete as part of their course requirements.</li> </ul>

Annexure I – List of courses offered for the academic year 2020-2021

Course Code	Course Name	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI223	Introduction to Digital Marketing	4
ULC207	University Learning Course	1

Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
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Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BBA – DIGITAL MARKETING**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Based on the nature of the course, students felt that the syllabus needed to be improved and made more industry-relevant.</li> <li>Students have expressed a need for application-based learning.</li> <li>Students have proposed that application-based subjects be included in the courses.</li> </ul>	altered based on student feedback, and these amended courses were presented in the Department Academic Council, passed in the Board of Studies, and Academic Council.  • For the upper semesters, the
ONB CYUN			<ul> <li>The courses involve activities such as problem-based learning, experiential</li> </ul>

	learning,	and	skill
	development.		

# Annexure I – List of courses offered for the academic year 2020-2021

Course Code	Course Name	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI223	Introduction to Digital Marketing	4
ULC207	University Learning Course	1

# Annexure II – List of VAC courses offered for the academic years 2020-2021 $\,$

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004





Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA - FINANCIAL TECHNOLOGY**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Faculty	Observations that can be gleaned based on faculty members' comments are included below.  • The courses that are offered ought to be goal-oriented.  • Program and course	Courses in the program were revised based on student feedback, and the revised courses were presented to the Department Academic Council and approved by the Board of Studies and Academic
8 HO SENCY UNIL		<ul> <li>outcomes should be in line with the course and its content.</li> <li>There must be a bridge built between theory and practical practice.</li> </ul>	<ul> <li>Council.</li> <li>The school has introduced domain-specific analytics courses for upper semesters.</li> <li>The courses include activities in the areas of problem-based learning,</li> </ul>

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	The program should feature		experiential learning, and
	distinctive methods.	teaching	skill development.

# Annexure I – List of courses offered for the academic year 2020-2021

Course code	Course title	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI221	Introduction to Financial Technology	4
ULC207	University Learning Course	1

# $Annexure \ II-List \ of \ VAC \ courses \ of fered \ for \ the \ academic \ year \ 2020-2021$

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003



Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA - FINANCIAL TECHNOLOGY**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Industry	Industry feedback has been to strengthen the core courses of the programs and include material that can be used in more than one area.	feedback received from the industry.  • The proposed revision of courses was presented to
Q NA CHCY UNI		<ul> <li>The feedback from the business world showed that the courses should have more useful information.</li> <li>The feedback from the business world suggested</li> </ul>	the academic council meeting based on industry feedback. The following is a list of courses that were considered for revision. In accordance with academic conventions, I hereby present Annexure I.

making the course more relevant to workplace issues.

- People said that kids should be encouraged to be more entrepreneurial.
- It was suggested that students could be more employable if they got to know the business world and how it works.
- The comments suggested getting the students to start their own businesses.
- In response to this request, the educational institution developed programs aimed at enhancing students' learning experiences. These initiatives included inviting industry experts to deliver guest lectures and facilitating internships for students.
- incorporated technologyfocused courses, specifically in the domains of Marketing, HR, and Finance, which encompassed analytics.
- Students were strongly encouraged to engage in field projects as an integral component of their course assignments.





Annexure I - List of courses offered for the academic year 2020-2021

Course code	Course title	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI221	Introduction to Financial Technology	4
ULC207	University Learning Course	1

 $\label{eq:local_equation} Annexure~II-List~of~VAC~courses~offered~for~the~academic~year~2020-2021$ 

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006



Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BBA - FINANCIAL TECHNOLOGY**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Students have said that the curriculum could be updated to keep up with changing business trends.</li> <li>The classes need to be changed to be more application-based.</li> <li>Field activities should help people get paid for their experience.</li> </ul>	<ul> <li>Based on the feedback provided by the students, the courses within the program underwent revisions. These revised courses were subsequently presented to the Department Academic Council, approved by the Board of Studies, and ultimately ratified by the Academic Council.</li> <li>The educational institution has implemented domain-specific analytics courses for advanced academic semisters.</li> </ul>

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# Annexure I - List of courses offered for the academic year 2020-2021

Course code	Course title	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI221	Introduction to Financial Technology	4
ULC207	University Learning Course	1

# $\label{lem:eq:linear_exp} \textbf{Annexure II} - \textbf{List of VAC courses offered for the academic year 2020-2021}$

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace Quiter Dynamism -	VTSW1001



Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BBA - ECOM & SCM**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Based on the nature of the course, students felt that the syllabus needed to be improved and made more industry-relevant.</li> <li>Students have expressed a need for application-based learning.</li> </ul>	<ul> <li>Courses in the program were altered based on student feedback, and these amended courses were presented in the Department Academic Council, passed in the Board of Studies, and Academic Council.</li> </ul>
		<ul> <li>Students have proposed that application-based subjects be included in the courses.</li> </ul>	<ul> <li>For the upper semesters, the school has added domain-based analytics courses.</li> <li>The courses involve activities such as problem-based</li> </ul>
OND SICY UND			learning, experiential

Ī		learning,	and	skill
		development.		

# Annexure I – List of courses offered for the academic year 2020-2021 $\,$

Course Code	Course Name	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI223	Introduction to Digital Marketing	4
ULC207	University Learning Course	1

# Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004





Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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## **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### BBA - ECOM & SCM

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Industry	<ul> <li>According to industry feedback, the fundamental courses of the offered programs should be bolstered.</li> <li>Industry feedback highlighted the need for more practical content in the offered courses.</li> <li>The industry feedback suggested increasing the relevance of the course to the workplace and workplace problems.</li> </ul>	Taking into account industry feedback, the following modifications were made:  • The list of courses that were under consideration for change was presented at the academic council meeting by the school based on comments from the industry. Annexure I.  • In response to this demand, the school created programs for students, including
CY III			internships and guest



•	The	feedback	suggested
	instil	ling	an
	entre	epreneurial	mindset in
	thes	tudents	

- Students' employability was indicated to be enhanced by their exposure to industry and industry practices.
- The feedback suggested instilling students with an entrepreneurial spirit

lectures from professionals in the field.

- The curriculum now includes technology-based courses like analytics in the fields of marketing, human resources, and finance.
- As part of their coursework, students were urged to complete a field project.

Annexure I - List of courses proposed for the academic year 2020-2021

Course code	Course Name	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI222	Introduction to E-Commerce and Supply Chain Management	4
ULC207	University Learning Course	1





# $Annexure \ II-List \ of \ VAC \ courses \ offered \ for \ the \ academic \ year \ 2020-2021$

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

## **ACTION TAKEN REPORT**

#### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BBA - ECOM & SCM**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Based on the nature of the course, students thought that the curriculum should be updated and geared toward the business world.</li> </ul>	courses were presented to the Department Academic Council and approved by the Board of Studies and
		<ul> <li>Students have said that they need application-based learning and that classes should have a mix of domain- based and tech-based applications.</li> </ul>	<ul> <li>Academic Council.</li> <li>For the higher semesters, the school has developed domain-based analytics courses.</li> </ul>
8 NB SENCY UNIL		Students have mentioned that application-based topics	The courses feature exercises that focus on problem-based

	should be taught in the classes and that field activities should be used to help students learn by doing.	learning, experience learning, and skill development.
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# Annexure I $\,$ - List of courses proposed for the academic year 2020-2021

Course code	Course Name	Credits
MGT111	Financial Accounting	4
MGT112	Management and Behavioral Practices (V2)	4
MGT113	Business Information Systems	4
MGT132	Marketing Management	3
MGT122	Human Resources Management	4
MGI222	Introduction to E-Commerce and Supply Chain Management	4
ULC207	University Learning Course	1

# Annexure II – List of VAC courses offered for the academic year 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002





Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And appreciating	VTSW1008
Self-Motivation and Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BCOM**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Faculty	Following points could be inferred based on the faculty feedback  Course content in respective program should be effectively synchronized with Program outcome and course outcome  Courses should have provision for activity related to the course topics to help the students to gain application based insight of theory.  Unique learning pedagogies should be incorporated in the program	<ul> <li>Based on the input given by the students, course in the program were revised and These revised courses were presented in the Department Academic Council, passed in the Board of Studies and Academic Council.</li> <li>School has considered to introduce domain based analytics courses for the higher semesters.</li> <li>Application based activities have been incorporated in the courses taught first and</li> </ul>



	second semester taught in the academic year 2019-2020.

## Annexure I – list of courses offered for the academic years 2020-2021

Course code	Course Title	Credits
COM301	Corporate Accounting-2	4
COM302	Company Law	4
COM303	Financial Management	4
COM304	Organizational Behavior	4
COM305	Introduction to Spreadsheet	3
COM401	Cost Accounting	4
COM402	Management Accounting	4
COM403	Principles and Practices of Auditing	4
COM404	Marketing Management	3
COM405	Research Methodology	3
COM406	Advanced Spreadsheets	3

## Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003



Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### **INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

#### **BCOM**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Industry	<ul> <li>Feedback from the industry has been to strengthen the core courses of the programs offered</li> <li>Feedback from the industry highlighted the need for more practical content in the courses offered.</li> <li>The industry feedback suggested to increase the course relevancy to workplace, workplace problems.</li> </ul>	Based on the industry feedback the following changes were incorporated  • Based on the feedback from the industry the school proposed revision of courses in the academic council meeting, the course annexure I underwent change.  • Technology based courses such as analytics in the area of Marketing, HR and Finance were introduced in the curriculum.

	<ul> <li>The feedback suggested to ignite entrepreneurial spirit among the students.</li> <li>Employability of students by exposure to industry and industry practices were suggested</li> </ul>	<ul> <li>Students were encouraged to take up field project as a part of their course assignment.</li> </ul>

Annexure I – list of courses offered for the academic years 2020-2021

Course code	Course Title	Credits
COM301	Corporate Accounting-2	4
COM302	Company Law	4
COM303	Financial Management	4
COM304	Organizational Behavior	4
COM305	Introduction to Spreadsheet	3
COM401	Cost Accounting	4
COM402	Management Accounting	4
COM403	Principles and Practices of Auditing	4
COM404	Marketing Management	3
COM405	Research Methodology	3
COM406	Advanced Spreadsheets	3

Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Cuter Dynamism -	VTSW1001



Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

#### **ACTION TAKEN REPORT**

#### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

#### **BCOM**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Based on the nature of the course, students felt that the syllabus needed to be enhanced further and made more industry-focused.</li> <li>Students have expressed a need for application-based learning and the need for courses that combine techand domain-based applications.</li> <li>Students have requested that application-based subjects be included in the lessons and that field activities be used to promote experiential earning.</li> </ul>	<ul> <li>Based on the input given by the students, courses in the program were revised and These revised courses were presented in the Department Academic Council, passed in the Board of Studies and Academic Council.</li> <li>School has introduced domain based analytics courses for the higher semesters.</li> <li>Activities in the area of problem based learning, experiential based learning and skill development have been included in the courses.</li> </ul>

## Annexure I – list of courses offered for the academic years 2020-2021

Course code	Course Title	Credits
COM301	Corporate Accounting-2	4
COM302	Company Law	4
COM303	Financial Management	4
COM304	Organizational Behavior	4
COM305	Introduction to Spreadsheet	3
COM401	Cost Accounting	4
COM402	Management Accounting	4
COM403	Principles and Practices of Auditing	4
COM404	Marketing Management	3
COM405	Research Methodology	3
COM406	Advanced Spreadsheets	3

### Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003



Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

**BCOM (Hons)** 

#### **ACTION TAKEN REPORT**

#### **FACULTY FEEDBACK OF CURRICULUM FOR AY 2020-21**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Faculty	<ul> <li>Faculty members felt that the program's alignment with the curriculum and the outcome might be improved.</li> <li>The program should strike a</li> </ul>	<ul> <li>Students' feedback led to modifications being made to the program's courses, which were subsequently presented to the Department Academic Council and accepted by the</li> </ul>
		balance between theoretical and applied components.	Board of Studies and Academic Council.  The institution has created
		The program should feature distinctive teaching methods.	domain-based analytics courses for the upper-level semesters.  • Activities in problem-based learning, experience learning, and skill development have all



	been incorporated into the lessons.

## Annexure I – list of courses offered for the academic years 2020-2021

Course code	Course Title	Credits
COM301	Corporate Accounting-2	4
COM302	Company Law	4
COM303	Financial Management	4
COM304	Organizational Behavior	4
COM305	Introduction to Spreadsheet	3
COM401	Cost Accounting	4
COM402	Management Accounting	4
COM403	Principles and Practices of Auditing	4
COM404	Marketing Management	3
COM405	Research Methodology	3
COM406	Advanced Spreadsheets	3
MAH103	Financial Reporting	4
MAH104	Strategic Financial Management	4
BAH101	Business Analytics Fundamentals	4
BAH102	Essential Statistics for Business Analytics	4

Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses	Course Code



Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

**BCOM (Hons)** 

#### **ACTION TAKEN REPORT**

#### **INDUSTRY FEEDBACK OF CURRICULUM FOR AY 2020-21**

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Industry	<ul> <li>According to industry feedback, the fundamental courses of the offered programs should be improved.</li> <li>Industry feedback highlighted the need for more practical content in the offered courses.</li> <li>The industry feedback suggested increasing the relevance of the course to the workplace and workplace problems.</li> </ul>	Incorporation of the following changes was done based on feedback received from the industry.  • The academic council meeting featured a presentation by the school, wherein a list of courses under consideration for modification was presented, based on

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The feedback suggested instilling an entrepreneurial mindset in the students.

 Students' employability was

 Students' employability was indicated to be enhanced by their exposure to industry and industry practices.

 The feedback suggested instilling students with an entrepreneurial spirit. feedback received from the industry. Appendix I.

In light of this prevailing need, the educational institution devised initiatives catering to the student body, encompassing for opportunities internships as well as hosting guest lectures delivered by industry experts.

 The current curriculum incorporates technologyoriented courses, such as analytics, within the domains of marketing, human resources, and finance.

 Students were encouraged to undertake field projects as an integral component of their coursework.





### Annexure I – list of courses offered for the academic years 2020-2021

Course code	Course Title	Credits
COM301	Corporate Accounting-2	4
COM302	Company Law	4
COM303	Financial Management	4
COM304	Organizational Behavior	4
COM305	Introduction to Spreadsheet	3
COM401	Cost Accounting	4
COM402	Management Accounting	4
COM403	Principles and Practices of Auditing	4
COM404	Marketing Management	3
COM405	Research Methodology	3
COM406	Advanced Spreadsheets	3
MAH103	Financial Reporting	4
MAH104	Strategic Financial Management	4
BAH101	Business Analytics Fundamentals	4
BAH102	Essential Statistics for Business Analytics	4

## Annexure II – List of VAC courses offered for the academic years 2020-2021

Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001



Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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### **School of Commerce**

**BCOM (Hons)** 

#### **ACTION TAKEN REPORT**

#### STUDENTS FEEDBACK OF CURRICULUM FOR AY 2020-21

Department	Stakeholder	Feedback received	Action Taken
School of Commerce	Students	<ul> <li>Students felt that, given the nature of the course, the curriculum should be enhanced to be more industry-focused.</li> <li>Students have expressed a desire for application-based learning and courses that incorporate technical and domain-specific applications.</li> <li>Students have requested that application-based subjects and field activities be incorporated into the</li> </ul>	<ul> <li>These updated courses have been presented to the Department Academic Council and accepted by the Board of Studies and Academic Council based on student feedback.</li> <li>The institution has devised domain-based analytics courses for the upper semesters.</li> <li>The exercises emphasize problem-based learning, experience-based learning, and skill development</li> </ul>

	curriculum to promote experiential learning	

# Annexure I – list of courses offered for the academic years 2020-2021

Course code	Course Title	Credits
COM301	Corporate Accounting-2	4
COM302	Company Law	4
COM303	Financial Management	4
COM304	Organizational Behavior	4
COM305	Introduction to Spreadsheet	3
COM401	Cost Accounting	4
COM402	Management Accounting	4
COM403	Principles and Practices of Auditing	4
COM404	Marketing Management	3
COM405	Research Methodology	3
COM406	Advanced Spreadsheets	3
MAH103	Financial Reporting	4
MAH104	Strategic Financial Management	4
BAH101	Business Analytics Fundamentals	4
BAH102	Essential Statistics for Business Analytics	4

Annexure 14 Courses offered for the academic years 2020-2021



Name of the value-added courses offered	Course Code
Adhering To Commitments Through Inner Peace & Outer Dynamism -	VTSW1001
Attitudinal Shift	VTSW1002
Communication & Decision Making	VTSW1003
Corganising Self	VTSW1004
Developing Intrapersonal Skills Through Relaxation & Meditation	VTSW1005
Importance Of Spirituality	VTSW1006
Improving Efficiency & Productivity Through Sustained High Energy Levels	VTSW1007
Perseverance And Appreciating	VTSW1008
Self-Motivation And Leadership	VTSW1009
Stress Management	VTSW1010
Trainer, Learning & Development	VTSW1011

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